

## WE ARE HIRING

# Sales Executive

(Ref: SE/CMH / 0324)

Construction & Material Handling Co Ltd, a company in the sales and distribution of Material Handling Equipment, Electrical Products, Power Tools, Office Furniture & Welding Equipment is looking for a dynamic and self-motivated individual to join its existing team.

#### KEY RESPONSIBILITIES

- Promote electrical products/ systems mainly related to photovoltaic solutions.
- · Initiate strategic marketing actions to promote photovoltaic systems and related equipment.
- $\cdot$  Prepare quotation, technical submittals and specification write ups for engineering contractors and project teams.
- · Develop strong relationships with clients, design consultants, developers, and other stakeholders.
- Develop and maintain appropriate projects/ accounts tracking systems including activity and progress reports.
- · Identify sales opportunities in early stages of projects and communicate to team members to ensure achievement of departmental objectives.

Candidates should send their application letter, detailed CV and copies of reference letters to: The Human Capital Manager, CMH Ltd, IBL Business Park or via email: recruitment@cmh.mu with Ref: SE/CMH /0324.

Closing Date: 29th March 2024.

#### QUALIFICATIONS & EXPERIENCE

- · Diploma in Marketing/ Degree in Electrical or equivalent.
- · Proven track record in this field.

### OTHER PREREQUISITES

- · Eager to learn.
- · Positive, proactive, and dynamic personality with an eye for detail.
- · Must be available to work odd hours and meet tight deadlines.
- · A team player with good communication and interpersonal skills.
- · A valid driving license.
- · Being a Self-starter and self-motivated is critical.